## Sun Life Hong Kong Limited

A member of the Sun Life Financial group of companies

## IMPORTANT： <br> THIS IS A SUMMARY ILLUSTRATION OF THE PROJECTED SURRENDER VALUE AND DEATH BENEFIT OF YOUR POLICY．IT IS INTENDED TO SHOW THE PROPORTION OF ANY NON－GUARANTEED ELEMENTS AND THE IMPACT OF CHANGE OF SUCH ELEMENTS UNDER SPECIFIED SCENARIOS．IN NO WAY IT SHOULD AFFECT THE TERMS AND CONDITIONS STATED IN THE POLICY DOCUMENT．

## Proposal Summary for Sun Diamond Income Plan 6／6（Single Pay）

## Prepared for

Name of Life Insured：Mr．Valued Client

1．Insured Information

| Age Last Birthday ： | 40 |
| :--- | :--- |
| Sex： | Male |
| Smoking Status ： | Non－smoker |

## 2．Benefit Summary

| Policy Currency ：   <br> Dividend Option： United States Dollars <br> Accumulate with interest  <br> Accumulate with interest   | Guaranteed <br> Monthly <br> Income Option ： | Initial <br> Single <br> Premium | Premium <br> Payment <br> Term | Benefit <br> Term |  |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Benefit Description |  | 1,450 | $100,146.57$ |  | 1 |

## Rider Benefits

Worldwide Emergency Assistance Benefit FREE
Total Initial Single Premium ：$\quad 100,146.57$

Name of Applicant： $\qquad$ Signature： $\qquad$ Date： $\qquad$
Telephone ： 2103 8888（O）
Email Address

Prepared by ：JA Financial Group Co Ltd
District／Branch

## Sun Life Hong Kong Limited

A member of the Sun Life Financial group of companies

Life Financial永明金融

## 3．Basic Plan－Illustration Summary

| End of Policy Year | Total Premiums Paid | SURRENDER VALUE |  |  |  | DEATH BENEFIT |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Guaranteed | Non－Guaranteed |  | Total | Guaranteed | Non－Guaranteed |  | Total |
|  |  |  | Accumulated Dividends and Interest | Accumulated Non－ <br> Guaranteed Monthly Income and Interest |  |  | Accumulated Dividends and Interest | Accumulated Non－ <br> Guaranteed Monthly Income and Interest |  |
| 1 | 100，147 | 52，000 | 216 | 0 | 52，216 | 101，148 | 216 | 0 | 101，364 |
| 2 | 100，147 | 68，178 | 668 | 0 | 68，846 | 101，148 | 668 | 0 | 101，816 |
| 3 | 100，147 | 85，296 | 1，144 | 0 | 86，440 | 101，148 | 1，144 | 0 | 102，292 |
| 4 | 100，147 | 98，232 | 1，655 | 0 | 99，887 | 101，148 | 1，655 | 0 | 102，803 |
| 5 | 100，147 | 103，901 | 2，203 | 0 | 106，104 | 104，940 | 2，203 | 0 | 107，143 |
| 6 | 100，147 | 111，387 | 2，782 | 0 | 114，169 | 112，501 | 2，782 | 0 | 115，283 |
| Commencement of Income Period |  |  |  |  |  |  |  |  |  |
| 7 | 100，147 | 111，686 | 2，561 | 1，673 | 115，920 | 112，483 | 2，561 | 1，673 | 116，718 |
| 8 | 100，147 | 112，460 | 2，196 | 4，109 | 118，765 | 113，092 | 2，196 | 4，109 | 119，397 |
| 9 | 100，147 | 114，987 | 1，762 | 7，339 | 124，087 | 115，469 | 1，762 | 7，339 | 124，570 |
| 10 | 100，147 | 116，918 | 1，254 | 11，393 | 129，565 | 117，246 | 1，254 | 11，393 | 129，894 |
| 11 | 100，147 | 118，231 | 669 | 16，306 | 135，206 | 118，398 | 669 | 16，306 | 135，373 |
| 12 | 100，147 | 118，900 | 1 | 22，111 | 141，013 | 118，900 | 1 | 22，111 | 141，013 |
| Age 52 | 100，147 | 118，900 | 1 | 22，111 | 141，013 | 118，900 | 1 | 22，111 | 141，013 |

Explanation on above illustration：Please refer to Explanation Notes in Section 6.
$\qquad$ Signature： Date： $\qquad$
This is only an illustration，not a contract of insurance or an offer to provide insurance．It does not form part of any policy that may be issued．
This proposal is valid until March 24， 2017

Sun Life Hong Kong Limited

A member of the Sun Life Financial group of companies

The table below illustrates the impact on Surrender Value under Pessimistic and Optimistic scenarios．The projected benefits under the two scenarios are calculated assuming the investment returns are lower and higher than the current assumed investment return of Sun Life Hong Kong Limited（the＂Company＂）respectively；while other factors affecting these values are assumed to remain unchanged．The two scenarios do not represent lower and upper bounds for the actual investment return；the actual amount of non－guaranteed benefits payable may be higher or lower than those illustrated．They only illustrate，for reference purposes，the projected variation of return of the Company based on the investment policies and objectives adopted for this policy．

4．Basic Plan－Surrender Value－Illustration Under Different Investment Return

| End of Policy Year | Total Premiums Paid | SURRENDER VALUE |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Pessimistic Scen |  |  |  | Optimistic Scenario |  |  |
|  |  |  |  |  | Total | Non－Guaranteed |  |  |
|  |  | Guaranteed | Accumulated Dividends and Interest | Accumulated Non－ Guaranteed Monthly Income and Interest |  | Accumulated Dividends and Interest | Accumulated Non－ Guaranteed Monthly Income and Interest | Total |
| 1 | 100，147 | 52，000 | 0 | 0 | 52，000 | 617 | 0 | 52，617 |
| 2 | 100，147 | 68，178 | 0 | 0 | 68，178 | 1，896 | 0 | 70，075 |
| 3 | 100，147 | 85，296 | 0 | 0 | 85，296 | 3，254 | 0 | 88，550 |
| 4 | 100，147 | 98，232 | 0 | 0 | 98，232 | 4，720 | 0 | 102，952 |
| 5 | 100，147 | 103，901 | 0 | 0 | 103，901 | 6，300 | 0 | 110，202 |
| 6 | 100，147 | 111，387 | 0 | 0 | 111，387 | 7，979 | 0 | 119，365 |
|  |  |  | Com | mencement of Inc | Period |  |  |  |
| 7 | 100，147 | 111，686 | 0 | 800 | 112，485 | 7，348 | 3，204 | 122，238 |
| 8 | 100，147 | 112，460 | 0 | 2，210 | 114，670 | 6，307 | 7，366 | 126，134 |
| 9 | 100，147 | 114，987 | 0 | 4，249 | 119，236 | 5，067 | 12，531 | 132，585 |
| 10 | 100，147 | 116，918 | 0 | 6，940 | 123，858 | 3，612 | 18，746 | 139，276 |
| 11 | 100，147 | 118，231 | 0 | 10，304 | 128，535 | 1，929 | 26，058 | 146，218 |
| 12 | 100，147 | 118，900 | 0 | 14，364 | 133，264 | 2 | 34，519 | 153，421 |
| Age 52 | 100，147 | 118，900 | 0 | 14，364 | 133，264 | 2 | 34，519 | 153，421 |

Explanation on above illustration：Please refer to Explanation Notes in Section 6.
$\qquad$ Signature： Date： $\qquad$
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This proposal is valid until March 24， 2017
This proposal is intended for use in the Hong Kong Special Administrative Region only

Sun Life Hong Kong Limited

A member of the Sun Life Financial group of companies

The table below illustrates the impact on Death Benefit under Pessimistic and Optimistic scenarios．The projected benefits under the two scenarios are calculated assuming the investment returns are lower and higher than the Company＇s current assumed investment return respectively；while other factors affecting these values are assumed to remain unchanged．The two scenarios do not represent lower and upper bounds for the actual investment return；the actual amount of non－guaranteed benefits payable may be higher or lower than those illustrated．They only illustrate，for reference purposes，the projected variation of return of the Company based on the investment policies and objectives adopted for this policy．

5．Basic Plan－Death Benefit－Illustration Under Different Investment Return

| End of Policy Year | Total Premiums Paid | DEATH BENEFIT |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Guaranteed | Pessimistic Scenario |  |  | Optimistic Scenario |  |  |
|  |  |  | Non－Guaranteed |  | Total | Non－Guaranteed |  | Total |
|  |  |  | Accumulated Dividends and Interest | Accumulated Non－ Guaranteed Monthly Income and Interest |  | Accumulated Dividends and Interest | Accumulated Non－ Guaranteed Monthly Income and Interest |  |
| 1 | 100，147 | 101，148 | 0 | 0 | 101，148 | 617 | 0 | 101，765 |
| 2 | 100，147 | 101，148 | 0 | 0 | 101，148 | 1，896 | 0 | 103，044 |
| 3 | 100，147 | 101，148 | 0 | 0 | 101，148 | 3，254 | 0 | 104，402 |
| 4 | 100，147 | 101，148 | 0 | 0 | 101，148 | 4，720 | 0 | 105，868 |
| 5 | 100，147 | 104，940 | 0 | 0 | 104，940 | 6，300 | 0 | 111，241 |
| 6 | 100，147 | 112，501 | 0 | 0 | 112，501 | 7，979 | 0 | 120，479 |
| Commencement of Income Period |  |  |  |  |  |  |  |  |
| 7 | 100，147 | 112，483 | 0 | 800 | 113，283 | 7，348 | 3，204 | 123，035 |
| 8 | 100，147 | 113，092 | 0 | 2，210 | 115，301 | 6，307 | 7，366 | 126，766 |
| 9 | 100，147 | 115，469 | 0 | 4，249 | 119，719 | 5，067 | 12，531 | 133，068 |
| 10 | 100，147 | 117，246 | 0 | 6，940 | 124，186 | 3，612 | 18，746 | 139，604 |
| 11 | 100，147 | 118，398 | 0 | 10，304 | 128，702 | 1，929 | 26，058 | 146，385 |
| 12 | 100，147 | 118，900 | 0 | 14，364 | 133，264 | 2 | 34，519 | 153，421 |
| Age 52 | 100，147 | 118，900 | 0 | 14，364 | 133，264 | 2 | 34，519 | 153，421 |

Explanation on above illustration：Please refer to Explanation Notes in Section 6.
$\qquad$ Signature： Date： $\qquad$
This is only an illustration，not a contract of insurance or an offer to provide insurance．It does not form part of any policy that may be issued．
This proposal is valid until March 24， 2017
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## 6．Explanation Notes：

（i）Sections 3， 4 and 5 are only summary illustrations of the major benefits of your Basic Plan excluding any Rider Benefits as shown in Section 2 （if applicable）and assume that all premiums are paid in full when due．You should refer to your consultant or the Company for more information or，if appropriate，a more detailed proposal．
（ii）The projected non－guaranteed benefits included in Section 3 are based on the Company＇s dividend scales determined under current assumed investment return and are not guaranteed．The actual amount payable may change anytime with the values being higher or lower than those illustrated．As another example，the possible potential impact of a change in the Company＇s current assumed investment return on the Tota Surrender Value and the Total Death Benefit are illustrated in Sections 4 and 5．Under some circumstances，the non－guaranteed benefits may be zero
（iii）In Sections 4 and 5，benefits under Pessimistic Scenario are based on a decrease of about $0.80 \%$ p．a．whereas benefits under Optimistic Scenario are based on an increase of about $0.80 \%$ p．a．in comparing with the current assumed investment return．
（iv）As illustrated in Sections 3， 4 and 5，you can leave the projected dividends，Monthly Income and Guaranteed Savings Bonus with the Company for interest accumulation at interest rates which are not guaranteed．The current interest rates used to illustrate the effect of accumulation in Section 3 are $4.00 \%$ p．a．， $4.00 \%$ p．a．and $4.00 \%$ p．a．respectively．The actual interest rate may change from time to time with rate higher or lower than $4.00 \%$ p．a．， $4.00 \%$ p．a．and $4.00 \%$ p．a．In accordance with the change in the investment return under Pessimistic and Optimistic Scenario in Sections 4 and 5 as mentioned in note（ii），the accumulation interest rate of $3.35 \%$ p．a．， $3.35 \%$ p．a．， $3.35 \%$ p．a．and $4.65 \%$ p．a．， $4.65 \%$ p．a．， $4.65 \%$ p．a．are used for projected dividends，Monthly Income and Guaranteed Savings Bonus respectively．These rates are also not guaranteed．You may cash all or part of the amount of projected dividends before the Income Period or Monthly Income and Guaranteed Savings Bonus after commencement of Income Period without affecting the Guaranteed Monthly Income of Section 2 but the total values shown above will be reduced accordingly．
（v）As illustrated in Sections 3， 4 and 5，Accumulated Non－Guaranteed Monthly Income and Interest includes（1）accumulated Non－Guaranteed Monthly Income and（2）interest from（a）accumulated Non－Guaranteed Monthly Income，（b）accumulated Guaranteed Monthly Income and（c）Guaranteed Savings Bonus．
（vi）Upon commencement of the Income Period：The guaranteed amount of Surrender Value will be the sum of（a）Guaranteed Cash Value，（b） Guaranteed Savings Bonus and（c）Accumulated Guaranteed Monthly Income．The non－guaranteed amount of Surrender Value will be the sum of（a） Accumulated Non－Guaranteed Monthly Income，（b）accumulated interest of Monthly Income，（c）accumulated interest of Guaranteed Savings Bonus and（d）any remaining accumulated dividends．
（vii）Before the commencement of Income Period，the Total Death Benefit is equal to the greater of（i）and（ii），where：（i）is $101 \%$ of total premiums of the Basic Plan due and paid excluding Rider Benefit premiums；and（ii）is $101 \%$ of Guaranteed Cash Value at death；in addition to any dividends and any other amounts on deposit with us less the amount of any loans with interest．During the Income Period，the Total Death Benefit is equal to $101 \%$ of Guaranteed Cash Value at death plus any accumulated Monthly Income，any accumulated Guaranteed Savings Bonus，any accumulated dividends and any other amounts on deposit with us less the amount of any loans with interest
（viii）When reviewing the values shown in the illustrations in Sections 3， 4 and 5，please note that the cost of living in the future is likely to be higher than it is today due to inflation．
（ix）Please refer to the product leaflet of Basic Plan for the details of the investment strategy，dividend／bonus philosophy and key product risks．

## 7．Dividend History

www．sunlife．com．hk／dividendhistory＿eng

You may browse the above website to understand the Company＇s dividend history for reference purposes．The historical dividends are not an indicator of future declaration of this plan．

## Warning

－You should only apply for this product if you intend to pay the premium for the whole of the premium payment term．
－Should you terminate this product early or cease paying premiums early，you may suffer a significant loss．

## Important Notes

－All amounts shown in this illustration are calculated in United States Dollars（USD）．All amounts payable either to or by the Company will be in United States Dollars．You can pay premiums or receive benefits in Hong Kong Dollars（HKD）at an exchange rate determined by the Company from time to time at our sole discretion．The fluctuation in the exchange rates of United States Dollars may result in gains or losses in the case where you convert United States Dollars to Hong Kong Dollars，and vice versa．

Declaration
I confirm having read and understood the information contained in this summary of illustrated benefits，and received the product leaflet and the information regarding the relevant dividend history（if applicable）

Name of Applicant：
Signature：
Date：
This is only an illustration，not a contract of insurance or an offer to provide insurance．It does not form part of any policy that may be issued．
This proposal is valid until March 24， 2017
This proposal is intended for use in the Hong Kong Special Administrative Region only
Version 7．11 Build 1（04）Ref PAR JA Financial Group Co Ltd 20170222000456

Mr. Valued Client Age 40 (Male, Non-smoker) Sun Diamond Income Plan 6/6 (Single Pay)
Premium Payment Term : 1 Year
Benefit Term: 12 Years
Dividend Option: Accumulate with interest

Guaranteed Monthly Income:
Single Premium:
Accumulation Period:
Income Period :
Income Option :

USD 1,450 USD 100,146.57

6 Years
6 Years
Cash Payment

## Total Premiums Paid

|  | Premium Payment Term | Single Premium Paid |
| :--- | :---: | :---: |
| Sun Diamond Income Plan 6/6 (Single Pay) | 1 Year | 100,147 |

## Monthly Income

While the insured is alive, Sun Diamond Income Plan will provide you with Monthly Income during the Income Period.

|  | Guaranteed | Non-Guaranteed | Total |
| :--- | :---: | :---: | :---: |
| Monthly Income | 1,450 | 59 | 1,509 |
| Total Monthly Income in 6 Years | $104,400(\mathrm{a})$ | $4,219(\mathrm{~b})$ | 108,619 |

## Guaranteed Savings Bonus

You will also receive a Guaranteed Savings Bonus equal to 10 months of the Guaranteed Monthly Income at the commencement of the Income Period.

|  | Guaranteed Savings Bonus |
| :---: | :---: |
|  | 14,500 (c) |

## Projected Total Income

|  | Guaranteed | Non-Guaranteed | Total |
| :--- | :---: | :---: | :---: |
| Projected Total Income in 12 years | $118,900(\mathrm{a}+\mathrm{c})$ | $4,219(\mathrm{~b})$ | 123,119 |

Projected Total Income = \$123,119 (Projected as 123\% of Total Premiums Paid)

## Notes

1. The above is only a summary of the major benefits of your Basic Plan. You should refer to your consultant or the Company for more information or, if appropriate, a more detailed proposal.
2. The lllustration above relates only to your Basic Plan excluding any Rider Benefits as shown in the Benefit Summary (if applicable).
3. The figures shown in the above illustration assume that: (1) the current dividend scales will continue indefinitely, (2) there will be no loans/advances and the Guaranteed Savings Bonus, the Guaranteed Monthly Income and the Non-Guaranteed Monthly Income are paid to you, (3) all premiums are paid in full when due.
4. Projected dividends values are included in the Non-Guaranteed values shown above. They are based on the Company's current dividend scales and are not guaranteed. The actual dividends paid may change with the values being higher or lower than those illustrated. In particular, the
Non-Guaranteed Monthly Income may increase or decrease during the Income Period. The Company's dividends will typically vary based on the performance of a number of experience factors, including investment return (which may be impacted by asset defaults and investment expenses), as one of the main determinants of dividend performance. Other factors include, but are not limited to claim experience, taxes, and policyholder termination experience.
5. The rates of interest for accumulation of projected dividends, Monthly Income and Guaranteed Savings Bonus ( $4.00 \%, 4.00 \%$ and $4.00 \%$ p.a. respectively) and the dividend scales are likely to change during the policy's lifetime. As these changes will affect the figures above, this proposal is prepared for information purposes only, to demonstrate the features of the recommended policy. It is neither an estimate nor a guarantee of the future policy performance.
6. During the Income Period, accumulated dividends cannot be withdrawn and are used to pay the Non-Guaranteed Monthly Income. Non-Guaranteed Monthly Income is not guaranteed and may change at our sole discretion during the Income Period. Any withdrawals of accumulated dividends during the Accumulation Period will also affect the Non-Guaranteed Monthly Income.
7. Upon commencement of the Income Period: The guaranteed amount of Surrender Value will be the sum of (a) Guaranteed Cash Value, (b) Guaranteed Savings Bonus and (c) Accumulated Guaranteed Monthly Income. The non-guaranteed amount of Surrender Value will be the sum of (a) Accumulated Non-Guaranteed Monthly Income, (b) accumulated interest of Monthly Income, (c) accumulated interest of Guaranteed Savings Bonus and (d) any remaining accumulated dividends.
8. Before the commencement of Income Period, the Total Death Benefit is equal to the greater of (i) and (ii), where: (i) is $101 \%$ of total premiums of the Basic Plan due and paid excluding Rider Benefit premiums; and (ii) is $101 \%$ of Guaranteed Cash Value at death; in addition to any dividends and any other amounts on deposit with us less the amount of any loans with interest. During the Income Period, the Total Death Benefit is equal to $101 \%$ of Guaranteed Cash Value at death plus any accumulated Monthly Income, any accumulated Guaranteed Savings Bonus, any accumulated dividends and any other amounts on deposit with us less the amount of any loans with interest.
9. In the event of the Insured's accidental death and the Insured is below age 70 , an extra Accidental Death Benefit equivalent to $50 \%$ of total premiums of the Basic Plan due and paid will be paid. This additional amount is subject to an aggregate maximum of USD125,000 per life or its equivalent value in Hong Kong Dollars.
10. When reviewing the values shown in the above illustration, please note that the cost of living in the future is likely to be higher than it is today due to inflation.

This is only an illustration, not a contract of insurance or an offer to provide insurance. It does not form part of any policy that may be issued.

This proposal is valid until March 24, 2017
This proposal is intended for use in the Hong Kong Special Administrative Region only

# Sun Life Hong Kong Limited 

A member of the Sun Life Financial group of companies

Mr．Valued Client
Age 40 （Male，Non－smoker）
Sun Diamond Income Plan 6／6（Single Pay）
Premium Payment Term ：
Benefit Term ：
Dividend Option ：

1 Year
12 Years
Accumulate with interest

## ILLUSTRATION OF BENEFITS

| End of Policy Year | Total Premiums Paid | INCOME WITHDRAWN＊ |  | SURRENDER VALUE |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Guaranteed |  | Non－Guaranteed |  |  |
|  |  | Guaranteed | Non－ Guaranteed | Guaranteed Cash Value | Guaranteed Savings Bonus and Accumulated Guaranteed Monthly Income | Accumulated Dividends and Interest | Accumulated Non－ Guaranteed Monthly Income and Interest | Total |
| 1 | 100，147 | 0 | 0 | 52，000 | 0 | 216 | 0 | 52，216 |
| 2 | 100，147 | 0 | 0 | 68，178 | 0 | 668 | 0 | 68，846 |
| 3 | 100，147 | 0 | 0 | 85，296 | 0 | 1，144 | 0 | 86，440 |
| 4 | 100，147 | 0 | 0 | 98，232 | 0 | 1，655 | 0 | 99，887 |
| 5 | 100，147 | 0 | 0 | 103，901 | 0 | 2，203 | 0 | 106，104 |
| 6 | 100，147 | 0 | 0 | 111，387 | 0 | 2，782 | 0 | 114，169 |
| Commencement of Income Period |  |  |  |  |  |  |  |  |
| 7 | 100，147 | 31，900 | 703 | 79，786 | 0 | 2，561 | 0 | 82，347 |
| 8 | 100，147 | 17，400 | 703 | 63，160 | 0 | 2，196 | 0 | 65，356 |
| 9 | 100，147 | 17，400 | 703 | 48，287 | 0 | 1，762 | 0 | 50，048 |
| 10 | 100，147 | 17，400 | 703 | 32，818 | 0 | 1，254 | 0 | 34，072 |
| 11 | 100，147 | 17，400 | 703 | 16，731 | 0 | 669 | 0 | 17，400 |
| 12 | 100，147 | 17，400 | 703 | 0 | 0 | 1 | 0 | 1 |

＊Guaranteed Value of Income Withdrawn each year is the sum of Guaranteed Savings Bonus（if any）and 12 months of Guaranteed Monthly Income and Non－Guaranteed Value of Income Withdrawn each year is the sum of 12 months of Non－Guaranteed Monthly Income

## Notes

1．The above is only a summary illustration of the major benefits of your Basic Plan．You should refer to your consultant or the Company for more information or，if appropriate，a more detailed proposal．
2．The lllustration of Benefits above relates only to your Basic Plan excluding any Rider Benefits as shown in the Benefit Summary（if applicable）．
3．The figures shown in the above illustration assume that：（1）the current dividend scales will continue indefinitely，（2）there will be no loans／advances and the Guaranteed Savings Bonus，the Guaranteed Monthly Income and the Non－Guaranteed Monthly Income are paid to you，（3）all premiums are paid in full when due．
4．Projected dividends values are included in the Non－Guaranteed values shown above．They are based on the Company＇s current dividend scales and are not guaranteed．The actual dividends paid may change with the values being higher or lower than those illustrated．In particular，the
Non－Guaranteed Monthly Income may increase or decrease during the Income Period．The Company＇s dividends will typically vary based on the performance of a number of experience factors，including investment return（which may be impacted by asset defaults and investment expenses），as one of the main determinants of dividend performance．Other factors include，but are not limited to claim experience，taxes，and policyholder termination experience．
5．The rates of interest for accumulation of projected dividends，Monthly Income and Guaranteed Savings Bonus（4．00\％，4．00\％and 4．00\％p．a． respectively）and the dividend scales are likely to change during the policy＇s lifetime．As these changes will affect the figures above，this proposal is prepared for information purposes only，to demonstrate the features of the recommended policy．It is neither an estimate nor a guarantee of the future policy performance．
6．Accumulated Non－Guaranteed Monthly Income and Interest as illustrated above includes（1）accumulated Non－Guaranteed Monthly Income and（2） interest from（a）accumulated Non－Guaranteed Monthly Income，（b）accumulated Guaranteed Monthly Income and（c）Guaranteed Savings Bonus．
7．During the Income Period，accumulated dividends cannot be withdrawn and are used to pay the Non－Guaranteed Monthly Income．Non－Guaranteed Monthly Income is not guaranteed and may change at our sole discretion during the Income Period．Any withdrawals of accumulated dividends during the Accumulation Period will also affect the Non－Guaranteed Monthly Income．
8．Upon commencement of the Income Period：The guaranteed amount of Surrender Value will be the sum of（a）Guaranteed Cash Value，（b）Guaranteed Savings Bonus and（c）Accumulated Guaranteed Monthly Income．The non－guaranteed amount of Surrender Value will be the sum of（a）Accumulated Non－Guaranteed Monthly Income，（b）accumulated interest of Monthly Income，（c）accumulated interest of Guaranteed Savings Bonus and（d）any remaining accumulated dividends．
9．Before the commencement of Income Period，the Total Death Benefit is equal to the greater of（i）and（ii），where：（i）is $101 \%$ of total premiums of the Basic Plan due and paid excluding Rider Benefit premiums；and（ii）is $101 \%$ of Guaranteed Cash Value at death；in addition to any dividends and any other amounts on deposit with us less the amount of any loans with interest．During the Income Period，the Total Death Benefit is equal to $101 \%$ of Guaranteed Cash Value at death plus any accumulated Monthly Income，any accumulated Guaranteed Savings Bonus，any accumulated dividends and any other amounts on deposit with us less the amount of any loans with interest．
10．In the event of the Insured＇s accidental death and the Insured is below age 70，an extra Accidental Death Benefit equivalent to $50 \%$ of total premiums of the Basic Plan due and paid will be paid．This additional amount is subject to an aggregate maximum of USD125，000 per life or its equivalent value in Hong Kong Dollars．
11．When reviewing the values shown in the above illustration，please note that the cost of living in the future is likely to be higher than it is today due to inflation．

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This proposal is valid until March 24， 2017
This proposal is intended for use in the Hong Kong Special Administrative Region only

# Sun Life Hong Kong Limited 

A member of the Sun Life Financial group of companies

Mr．Valued Client
Age 40 （Male，Non－smoker）
Sun Diamond Income Plan 6／6（Single Pay）
Premium Payment Term ：
Bentitem： 12 Years
Dividend Option：Accumulate with interest

## Sun

Life Financial永明金融
Guaranteed Monthly Income ：
Single Premium：
Accumulation Period：
Income Period ：
Income Option ：
USD 1，450
USD 100，146．57
6 Years
6 Years
Cash Payment

## ILLUSTRATION OF BENEFITS

| End of Policy Year | TotalPremiumsPaid | INCOME WITHDRAWN＊ |  | DEATH BENEFIT |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Guaranteed |  | Non－Guaranteed |  | Total |
|  |  | Guaranteed | Non－ <br> Guaranteed | Guaranteed Cash Value | Guaranteed <br> Savings Bonus <br> and <br> Accumulated <br> Guaranteed <br> Monthly <br> Income | Accumulated Dividends and Interest | Accumulated Non－ Guaranteed Monthly Income and Interest |  |
| 1 | 100，147 | 0 | 0 | 52，000 | 0 | 216 | 0 | 101，364 |
| 2 | 100，147 | 0 | 0 | 68，178 | 0 | 668 | 0 | 101，816 |
| 3 | 100，147 | 0 | 0 | 85，296 | 0 | 1，144 | 0 | 102，292 |
| 4 | 100，147 | 0 | 0 | 98，232 | 0 | 1，655 | 0 | 102，803 |
| 5 | 100，147 | 0 | 0 | 103，901 | 0 | 2，203 | 0 | 107，143 |
| 6 | 100，147 | 0 | 0 | 111，387 | 0 | 2，782 | 0 | 115，283 |
| Commencement of Income Period |  |  |  |  |  |  |  |  |
| 7 | 100，147 | 31，900 | 703 | 79，786 | 0 | 2，561 | 0 | 83，145 |
| 8 | 100，147 | 17，400 | 703 | 63，160 | 0 | 2，196 | 0 | 65，988 |
| 9 | 100，147 | 17，400 | 703 | 48，287 | 0 | 1，762 | 0 | 50，531 |
| 10 | 100，147 | 17，400 | 703 | 32，818 | 0 | 1，254 | 0 | 34，401 |
| 11 | 100，147 | 17，400 | 703 | 16，731 | 0 | 669 | 0 | 17，567 |
| 12 | 100，147 | 17，400 | 703 | 0 | 0 | 1 | 0 | 1 |

＊Guaranteed Value of Income Withdrawn each year is the sum of Guaranteed Savings Bonus（if any）and 12 months of Guaranteed Monthly Income and Non－Guaranteed Value of Income Withdrawn each year is the sum of 12 months of Non－Guaranteed Monthly Income

## Notes

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2．The lllustration of Benefits above relates only to your Basic Plan excluding any Rider Benefits as shown in the Benefit Summary（if applicable）．
3．The figures shown in the above illustration assume that：（1）the current dividend scales will continue indefinitely，（2）there will be no loans／advances and the Guaranteed Savings Bonus，the Guaranteed Monthly Income and the Non－Guaranteed Monthly Income are paid to you，（3）all premiums are paid in full when due
4．Projected dividends values are included in the Non－Guaranteed values shown above．They are based on the Company＇s current dividend scales and are not guaranteed．The actual dividends paid may change with the values being higher or lower than those illustrated．In particular，the
Non－Guaranteed Monthly Income may increase or decrease during the Income Period．The Company＇s dividends will typically vary based on the performance of a number of experience factors，including investment return（which may be impacted by asset defaults and investment expenses），as one of the main determinants of dividend performance．Other factors include，but are not limited to claim experience，taxes，and policyholder termination experience．
5．The rates of interest for accumulation of projected dividends，Monthly Income and Guaranteed Savings Bonus（4．00\％，4．00\％and 4．00\％p．a． respectively）and the dividend scales are likely to change during the policy＇s lifetime．As these changes will affect the figures above，this proposal is prepared for information purposes only，to demonstrate the features of the recommended policy．It is neither an estimate nor a guarantee of the future policy performance．
6．Accumulated Non－Guaranteed Monthly Income and Interest as illustrated above includes（1）accumulated Non－Guaranteed Monthly Income and（2） interest from（a）accumulated Non－Guaranteed Monthly Income，（b）accumulated Guaranteed Monthly Income and（c）Guaranteed Savings Bonus．
7．During the Income Period，accumulated dividends cannot be withdrawn and are used to pay the Non－Guaranteed Monthly Income．Non－Guaranteed Monthly Income is not guaranteed and may change at our sole discretion during the Income Period．Any withdrawals of accumulated dividends during the Accumulation Period will also affect the Non－Guaranteed Monthly Income．
8．Upon commencement of the Income Period：The guaranteed amount of Surrender Value will be the sum of（a）Guaranteed Cash Value，（b）Guaranteed Savings Bonus and（c）Accumulated Guaranteed Monthly Income．The non－guaranteed amount of Surrender Value will be the sum of（a）Accumulated Non－Guaranteed Monthly Income，（b）accumulated interest of Monthly Income，（c）accumulated interest of Guaranteed Savings Bonus and（d）any remaining accumulated dividends．
9．Before the commencement of Income Period，the Total Death Benefit is equal to the greater of（i）and（ii），where：（i）is $101 \%$ of total premiums of the Basic Plan due and paid excluding Rider Benefit premiums；and（ii）is $101 \%$ of Guaranteed Cash Value at death；in addition to any dividends and any other amounts on deposit with us less the amount of any loans with interest．During the Income Period，the Total Death Benefit is equal to $101 \%$ of Guaranteed Cash Value at death plus any accumulated Monthly Income，any accumulated Guaranteed Savings Bonus，any accumulated dividends and any other amounts on deposit with us less the amount of any loans with interest．
10．In the event of the Insured＇s accidental death and the Insured is below age 70，an extra Accidental Death Benefit equivalent to $50 \%$ of total premiums of the Basic Plan due and paid will be paid．This additional amount is subject to an aggregate maximum of USD125，000 per life or its equivalent value in Hong Kong Dollars．
11．When reviewing the values shown in the above illustration，please note that the cost of living in the future is likely to be higher than it is today due to inflation．

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Premium Payment Term ：
Income Option：Accumulate with interest

## ILLUSTRATION OF BENEFITS

| End of Policy Year | Total Premiums Paid | SURRENDER VALUE |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Guaranteed |  | Non－Guaranteed |  |  |
|  |  | Guaranteed Cash Value | Guaranteed Savings Bonus and Accumulated Guaranteed Monthly Income | Accumulated Dividends and Interest | Accumulated Non－Guaranteed Monthly Income and Interest | Total |
| 1 | 100，147 | 52，000 | 0 | 216 | 0 | 52，216 |
| 2 | 100，147 | 68，178 | 0 | 668 | 0 | 68，846 |
| 3 | 100，147 | 85，296 | 0 | 1，144 | 0 | 86，440 |
| 4 | 100，147 | 98，232 | 0 | 1，655 | 0 | 99，887 |
| 5 | 100，147 | 103，901 | 0 | 2，203 | 0 | 106，104 |
| 6 | 100，147 | 111，387 | 0 | 2，782 | 0 | 114，169 |
| Commencement of Income Period |  |  |  |  |  |  |
| 7 | 100，147 | 79，786 | 31，900 | 2，561 | 1，673 | 115，920 |
| 8 | 100，147 | 63，160 | 49，300 | 2，196 | 4，109 | 118，765 |
| 9 | 100，147 | 48，287 | 66，700 | 1，762 | 7，339 | 124，087 |
| 10 | 100，147 | 32，818 | 84，100 | 1，254 | 11，393 | 129，565 |
| 11 | 100，147 | 16，731 | 101，500 | 669 | 16，306 | 135，206 |
| 12 | 100，147 | 0 | 118，900 | 1 | 22，111 | 141，013 |

## Notes

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2．The lllustration of Benefits above relates only to your Basic Plan excluding any Rider Benefits as shown in the Benefit Summary（if applicable）．
3．The figures shown in the above illustration assume that：（1）the current dividend scales will continue indefinitely，（2）there will be no loans／advances and the Guaranteed Savings Bonus，the Guaranteed Monthly Income and the Non－Guaranteed Monthly Income are accumulated with the company， （3）no withdrawals on the policy，（4）all premiums are paid in full when due．
4．Projected dividends values are included in the Non－Guaranteed values shown above．They are based on the Company＇s current dividend scales and are not guaranteed．The actual dividends paid may change with the values being higher or lower than those illustrated．In particular，the Non－Guaranteed Monthly Income may increase or decrease during the Income Period．The Company＇s dividends will typically vary based on the performance of a number of experience factors，including investment return（which may be impacted by asset defaults and investment expenses），as one of the main determinants of dividend performance．Other factors include，but are not limited to claim experience，taxes，and policyholder termination experience
5．The rates of interest for accumulation of projected dividends，Monthly Income and Guaranteed Savings Bonus（4．00\％，4．00\％and 4．00\％p．a． respectively）and the dividend scales are likely to change during the policy＇s lifetime．As these changes will affect the figures above，this proposal is prepared for information purposes only，to demonstrate the features of the recommended policy．It is neither an estimate nor a guarantee of the future policy performance．
6．Accumulated Non－Guaranteed Monthly Income and Interest as illustrated above includes（1）accumulated Non－Guaranteed Monthly Income and（2） interest from（a）accumulated Non－Guaranteed Monthly Income，（b）accumulated Guaranteed Monthly Income and（c）Guaranteed Savings Bonus．
7．During the Income Period，accumulated dividends cannot be withdrawn and are used to pay the Non－Guaranteed Monthly Income．Non－Guaranteed Monthly Income is not guaranteed and may change at our sole discretion during the Income Period．Any withdrawals of accumulated dividends during the Accumulation Period will also affect the Non－Guaranteed Monthly Income．
8．Upon commencement of the Income Period：The guaranteed amount of Surrender Value will be the sum of（a）Guaranteed Cash Value，（b） Guaranteed Savings Bonus and（c）Accumulated Guaranteed Monthly Income．The non－guaranteed amount of Surrender Value will be the sum of （a）Accumulated Non－Guaranteed Monthly Income，（b）accumulated interest of Monthly Income，（c）accumulated interest of Guaranteed Savings Bonus and（d）any remaining accumulated dividends．
9．Before the commencement of Income Period，the Total Death Benefit is equal to the greater of（i）and（ii），where：（i）is $101 \%$ of total premiums of the Basic Plan due and paid excluding Rider Benefit premiums；and（ii）is $101 \%$ of Guaranteed Cash Value at death；in addition to any dividends and any other amounts on deposit with us less the amount of any loans with interest．During the Income Period，the Total Death Benefit is equal to $101 \%$ of Guaranteed Cash Value at death plus any accumulated Monthly Income，any accumulated Guaranteed Savings Bonus，any accumulated dividends and any other amounts on deposit with us less the amount of any loans with interest．
10．In the event of the Insured＇s accidental death and the Insured is below age 70，an extra Accidental Death Benefit equivalent to $50 \%$ of total premiums of the Basic Plan due and paid will be paid．This additional amount is subject to an aggregate maximum of USD125，000 per life or its equivalent value in Hong Kong Dollars．
11．When reviewing the values shown in the above illustration，please note that the cost of living in the future is likely to be higher than it is today due to inflation．

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Premium Payment Term ：

## ILLUSTRATION OF BENEFITS

|  |  | DEATH BENEFIT |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Guaranteed |  | Non－Guaranteed |  |  |
| End of Policy Year | Total Premiums Paid | Guaranteed Cash Value | Guaranteed Savings Bonus and Accumulated Guaranteed Monthly Income | Accumulated Dividends and Interest | Accumulated Non－Guaranteed Monthly Income and Interest | Total |
| 1 | 100，147 | 52，000 | 0 | 216 | 0 | 101，364 |
| 2 | 100，147 | 68，178 | 0 | 668 | 0 | 101，816 |
| 3 | 100，147 | 85，296 | 0 | 1，144 | 0 | 102，292 |
| 4 | 100，147 | 98，232 | 0 | 1，655 | 0 | 102，803 |
| 5 | 100，147 | 103，901 | 0 | 2，203 | 0 | 107，143 |
| 6 | 100，147 | 111，387 | 0 | 2，782 | 0 | 115，283 |
| Commencement of Income Period |  |  |  |  |  |  |
| 7 | 100，147 | 79，786 | 31，900 | 2，561 | 1，673 | 116，718 |
| 8 | 100，147 | 63，160 | 49，300 | 2，196 | 4，109 | 119，397 |
| 9 | 100，147 | 48，287 | 66，700 | 1，762 | 7，339 | 124，570 |
| 10 | 100，147 | 32，818 | 84，100 | 1，254 | 11，393 | 129，894 |
| 11 | 100，147 | 16，731 | 101，500 | 669 | 16，306 | 135，373 |
| 12 | 100，147 | 0 | 118，900 | 1 | 22，111 | 141，013 |

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7．During the Income Period，accumulated dividends cannot be withdrawn and are used to pay the Non－Guaranteed Monthly Income．Non－Guaranteed Monthly Income is not guaranteed and may change at our sole discretion during the Income Period．Any withdrawals of accumulated dividends during the Accumulation Period will also affect the Non－Guaranteed Monthly Income．
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9．Before the commencement of Income Period，the Total Death Benefit is equal to the greater of（i）and（ii），where：（i）is $101 \%$ of total premiums of the Basic Plan due and paid excluding Rider Benefit premiums；and（ii）is $101 \%$ of Guaranteed Cash Value at death；in addition to any dividends and any other amounts on deposit with us less the amount of any loans with interest．During the Income Period，the Total Death Benefit is equal to $101 \%$ of Guaranteed Cash Value at death plus any accumulated Monthly Income，any accumulated Guaranteed Savings Bonus，any accumulated dividends and any other amounts on deposit with us less the amount of any loans with interest．
10．In the event of the Insured＇s accidental death and the Insured is below age 70，an extra Accidental Death Benefit equivalent to $50 \%$ of total premiums of the Basic Plan due and paid will be paid．This additional amount is subject to an aggregate maximum of USD125，000 per life or its equivalent value in Hong Kong Dollars．
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